Opening Hours: 09:30 am – 17:00 pm

Opening Ceremony: Krabi Vice Governor, Acting Sub Lt Apinan Puakpong

Organizer: Fireworks Media (Thailand) Co., Ltd.

Conference partner: JuzTalk Thailand

Gross Space of Event: 1,500sqm

Highlight of The Event:
• Asia Palm Oil Conference (APOC) 2018
• Palm Oil Technology Seminars
• Plantation Facility Visit
## Exhibitors Profile:

**Palm Oil Producers**

**Palm Oil Equipment and Supplies**

**Palm Oil Machineries**

**Oil Seed Crushing Plants**

### Total Booths:
- 72

### Total Number of Exhibitors:
- 64

### Origin of Exhibitors:
- **Canada**
- **India**
- **Italy**
- **New Zealand**
- **Singapore**
- **United Kingdom**
- **China**
- **Indonesia**
- **Japan**
- **Pakistan**
- **Taiwan**
- **United States**
- **Germany**
- **Israel**
- **Malaysia**
- **Papua New Guinea**
- **Thailand**
Visitors:

Total Number of Visitors: 1,958

Origin of Visitors:
- Belgium
- China
- Israel
- Malaysia
- New Zealand
- Singapore
- Taiwan
- United States
- Cambodia
- India
- Japan
- Middle East
- Pakistan
- Spain
- Thailand
- Vietnam
- Canada
- Indonesia
- Korea
- Netherlands
- Philippines
- Switzerland
- United Kingdom

Visitors Breakdown:
- Smallholders 38%
- Purchasers 22%
- Engineering 14%
- Sales & Marketing 12%
- Others 4%
- CEO 10%
Website: www.thaipalmoil.com www.10time.com


www.mapsglobe.com www.asia-palmoil.com

www.sugar-asia.com www.dubaiexporters.com

www.tradeshowalerts.com www.pvguangzhou.com

www.asianmfrs.com www.palmoilanalytics.com

www.asiatradehub.com www.greenea.com

www.projectcargonetwork.com www.findexporters.com

www.indiaexportnews.com www.marcomvision.jp

www.cosmobusinessnetworking.com
Asia Palm Oil Conference (APOC) testimonial:
“Palmex Thailand and the APOC conference was well organized with speakers and delegates from around the world... We, in the Thai Oil Palm associations, are very proud to co-host this grand event which successfully brings all the industry and farmers representatives from all over Thailand to participate together.”

Mr. Tawee Srisukon
Chairman Thai Oil Palm and Palm Oil Association

Meet Keynote Speakers of Industry Focus

TOPIC
Palm Oil Market 2018 - Price Outlook and Trends

Mr. Vinaroj Sapsongsuk,
Secretary General of Office of Agricultural Economics, Ministry of Agriculture and Cooperatives (MOAC)

TOPIC
Update and Current Development In The Implementation Of The Malaysian Sustainable Palm Oil (MSPO) Certification Scheme

Dr. Sanath Kumaran,
CEO of the Malaysian Palm Oil Certification Council (MPOCC)

TOPIC
Nation’s Biofuel Industry Faces Myriad Challenges And Future Outlook

Mr. Thaweep Pholasen,
Director General of Biodiesel Development Group, Bureau of Biofuel Development, Department of Alternative Energy Development and Efficiency (DEDE), Ministry of Energy of Thailand
“A New Era For The Thai Palm Oil Industry: Future Energy and Sustainability”

Meet Keynote Speakers of Industry Focus

**TOPIC**
Malaysia, The Next Frontier For Expansion Of The Palm Oil Industry. Opportunities And Challenges

Datuk Dr. Kalyana Sundram,
Chief Executive Officer of Malaysian Palm Oil Council (MPOC)

**TOPIC**
Prospects for Supply & Demand of Vegetable oils - Challenges and Implications for the Oil Palm Agro-Industry.

Mr. Asanee Mallamphut,
Vice President of Thai Palm Oil Refineries Association and Managing Director of Morakot Industries Public Company Limited

**TOPIC**
Indonesia Palm Oil Development And The Planning Programme

Mr. Derom Bangun,
Chairman of Indonesian Palm Oil Board (IPOB)

**TOPIC**
Krabi Palmoil "Raise a Quality of Palm Oil Plant, Ready to push Krabi to Oil Palm City in Thailand."

Mr. Boonrak Unyoung,
Managing Director of Puea Krabi Palm Oil Company Limited

**TOPIC**
Incentive and Disincentive Policies Towards Sustainable Palm Oil Management to Reduce Deforestation and Degradation in Indonesia

Dr. Fitri Nurfatriani,
Researcher at Research and Development Center of Social, Economic, Policy, and Climate Change - Ministry of Environment and Forestry of Indonesia
Palm Oil Sustainability Panel Discussion.
Challenges In The Asean Palm Oil Industry.

Panel Discussion

Ms. Gaya Velayutham, Outreach & Engagement Manager (ASEAN 9) of RSPO

Mr. John Clendon, Managing Director of Univanich Palm Oil Public Company Limited

Dr. Palat Tittinutchanon, Director of Univanich Palm Oil Public Company Limited

Mr. Asanee Mallamphut, Vice President of Thai Palm Oil Refineries Association and Managing Director of Morakot Industries Public Company Limited

Dr. Sanath Kumaran, CEO of the Malaysian Palm Oil Certification Council (MPOCC)

Asia Palm Oil Conference (APOCH) testimonial:
“As a speaker for the conference, I have been enjoyed it and happy to interact with other international speakers as well as the Palm Oil Industry stakeholders of Thailand. This has benefited me to know better about the oil palm industry in the region.”

Mr. Michael Sew, Secretary General of Malaysia Biomass Industries Confederation (MBIC)
“A New Era For The Thai Palm Oil Industry: Future Energy and Sustainability”

Professional Development Sessions.

**TOPIC**
Industry 4.0 in the Palm Oil industry, What changes can the industry expect

Mr. Alexander Samuel Grimm,
Head of Vertical Food & Beverage ASEAN, Siemens Pte Ltd

**TOPIC**
Evonik Sepuran® Membranes for Biogas Upgrading from Palm Oil Mill Effluents - field experiences from more than 150 references leading to CO2 reductions in energy applications

Mr. Olivier Zehnacker,
Senior Application Technology Manager SEPURAN® Evonik Malaysia Sdn Bhd

**TOPIC**
Expanding Geospatial Technology Use in Management of Plantations: Driving Yield and Sustainability Together

Mr. Deric Tay
Asia Sales and Channel Manager of Trimble Navigation Singapore Pte Ltd

Mr. Annop Kijpilankornkul
Automation System & Products Manager of Siemens Limited

Mr. Pasawat Tipyotha,
Geospatial Solutions Specialist of Trimble Navigation Limited.
Publicity & Advertising

Media Partner:

Trade Media:

- Asia Palm Oil Magazine
- Palm Oil Map
- Brandex Directory
- Sugar Asia Magazine
- Palm Oil Directory
- Purchasing Industrial Product
- NGV Magazine
Publicity & Advertising

Direct Mailers & Email Blast:

80,000

Circulated to Palm Oil related companies all around the region Including:
- Thailand
- Malaysia
- Singapore
- Indonesia
- Philippines
- China
- UK
- Germany
- Japan
- Italy
- Middle East Countries.
About Event

PALMEX Thailand 2018 is the only specialized Palm Oil event in Thailand that brings together an international congregation of both upstream and downstream palm oil companies and also its supporting industries gathered in Krabi, Thailand to showcase the latest developments in the palm oil industry.

Thailand, currently ranked #3 in the world for CPO, is a potential and viable market for palm oil technology companies as the industry is currently honing new palm oil technologies and equipment to help spur its production further.

Opening Of PALMEX Thailand 2018 would be preceded by:

Meet these Exhibitors
Success for Palm King Marketing Sdn Bhd at Sin Chew Business Excellence Awards.

Malaysia’s comprehensive agriculture tools marketing, PALM KING, scooped the second award – Product Excellence award at the Setia City Convention Centre on November 10, 2017 after SPBA Annual Awards 2017 on March 10, 2017 held at the Setia Alam City Convention Centre, Selangor. Malaysia. It celebrated outstanding achievements Malaysian in an ever-changing environment, for even greater growth locally, as well as globally.

The awards enable more enterprises to learn from the success stories and revenue models of the winning enterprises, and to benchmark themselves against the best in their pursuit of further excellence. In addition, the award also serves to motivate the winning enterprises to showcase and to spearhead Malaysian brands to the global market.

Commenting on the win, Mr. Ang Peng Soon, CEO said: “We have once again celebrated a fantastic night of achievements in palm oil industry award. Tonight’s winners should be incredibly proud of their achievements. They are helping to advance the profession to provide real benefit to wider society, particularly in Malaysia. Palm oil industry matters. It is a huge contributor to this...”
Organizer:

- 20,000 pcs

Sent out by organizer to Palm Oil related companies in Thailand, Malaysia, Singapore, Indonesia, Philippines, China.

By Exhibitors:

- 3,000 pcs

Exhibitor’s own distributors
Photos of Event:
Fireworks Media (Thailand) Co., Ltd. is part of the Fireworks Trade Media Group, one of Asia’s largest independently owned trade media company. Established in 2008, it is currently made up of 5 different business divisions:

- Fireworks Exhibitions and Conferences (Trade Exhibitions)
- Fireworks Business Information (Trade Publications, Print and Online)
- QUIK Fairs (Industrial Roadshows & Niche Events)
- JUZ Talk (Trade Conferences & Forums)
- Fireworks Market Intel (Market Intelligence and Industry Maps)

As the new generation in the trade media industry, we have since grown leaps and bounds with our own international offices, partnership and acquisitions spanning in more than 12 countries worldwide!

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